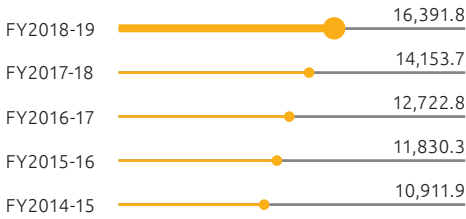


## KEY PERFORMANCE INDICATORS

## Measuring our progress - Standalone

## Revenue from operations (₹ in Crores)

₹ 16,391.8

10.9%  
5-year CAGR15.8%  
y-o-y growth

## EBITDA (₹ in Crores)

₹ 3,586.8

13.0%  
5-year CAGR12.2%  
y-o-y growth

## EBITDA margin (%)

21.88%



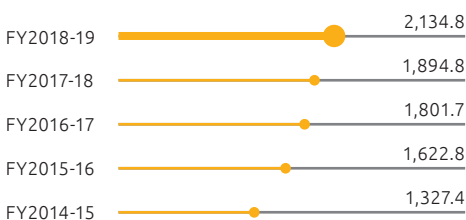
## Cash generated from operations (₹ in Crores)

₹ 3,098.0

11.3%  
5-year CAGR

## PAT (₹ in Crores)

₹ 2,134.8

12.8%  
5-year CAGR12.7%  
y-o-y growth

## EPS after Exceptional Items (₹)

₹ 22.26

12.8%  
5-year CAGR12.7%  
y-o-y growth

Market capitalisation (₹ in Crores)

**₹ 143,179**



**22.2%**  
5-year CAGR

**32.2%**  
y-o-y growth

Net fixed assets (₹ in Crores)

**₹ 4,670.5**

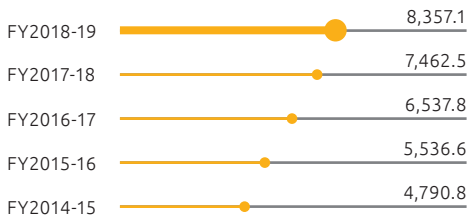


**18.3%**  
5-year CAGR

**81.8%**  
y-o-y growth

Average capital employed (₹ in Crores)

**₹ 8,357.1**



Return on Capital Employed [ROCE] (%)

**38.3%**



Percentage of total income built-up for FY2018-19 (%)

- Cost of goods sold
- Employee cost
- Other expenses
- Depreciation
- PBT and Exceptional items

