## asianpaints

## AUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTH ENDED 30<sup>TH</sup> SEPTEMBER, 2011

•		AUDITED							
Sr. No.	Particulars	(	Quarter Ende	d	Half Yea	Year Ended			
NU.		30.09.2011	30.06.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011		
1.	Net Sales/Income from operations	1,843.56	1,922.15	1,469.49	3,765.71	2,960.63	6,322.24		
2.	Expenditure : a) (Increase)/Decrease in stock in trade and work in progress b) Consumption of raw and packing materials c) Purchase of traded goods d) Employees' cost e) Depreciation f) Other expenditure	(121.32) 1,179.10 33.41 84.95 24.95 384.83	(72.56) 1,188.88 33.23 88.13 24.14 327.67	(194.05) 977.32 29.82 71.66 24.14 296.14	(193.88) 2,367.98 66.64 173.08 49.09 712.50	(256.72) 1,853.89 58.67 154.23 46.68 561.31	(140.22) 3,681.53 105.56 300.45 94.48 1,230.42		
	g) Total Expenditure	1,585.92	1,589.49	1,205.03	3,175.41	2,418.06	5,272.22		
3.	Profit from Operations before other income and interest (1-2)	257.64	332.66	264.46	590.30	542.57	1,050.02		
4.	Other income	49.28	31.20	24.79	80.48	42.20	88.16		
5.	Profit before interest (3+4)	306.92	363.86	289.25	670.78	584.77	1,138.18		
6.	Interest	6.62	4.32	2.36	10.94	4.35	15.35		
7.	Profit before tax (5-6)	300.30	359.54	286.89	659.84	580.42	1,122.83		
8.	Tax expense: a) Provision for current tax b) Provision for deferred tax c) Short/(Excess) tax provision for earlier years	88.11 2.88 (3.59)	107.26 1.86 -	81.77 7.73 1.23	195.37 4.74 (3.59)	167.03 15.01 1.26	325.49 26.41 (4.22)		
9.	Profit after tax (7-8)	212.90	250.42	196.16	463.32	397.12	775.15		
10.	Paid-up equity share capital (Face value of ₹ 10/- per share)	95.92	95.92	95.92	95.92	95.92	95.92		
11.	Reserves excluding revaluation reserves as per Balance Sheet date of the previous accounting year	-	-	-	-	-	1,879.40		
12.	Basic and diluted Earnings Per Share (EPS) (₹) (not annualised)	22.20	26.11	20.45	48.30	41.40	80.81		
13.	Public Shareholding - Number of shares - Percentage of shareholding	45295307 47.22	45420804 47.35	46027854 47.99	45295307 47.22	46027854 47.99	45718747 47.66		
	Promoters and promoter group Shareholding a) Pledged/Encumbered - Number of shares	11316130	13735650	11071050	11316130	11071050	11407750		
	<ul> <li>Percentage of shares (as a % of the total shareholding of promoter and promoter group)</li> </ul>	22.35	27.20	22.19	22.35	22.19	22.72		
	<ul> <li>Percentage of shares (as a % of the total share capital of the company)</li> </ul>	11.80	14.32	11.54	11.80	11.54	11.89		
	<ul> <li>b) Non-encumbered</li> <li>Number of Shares</li> <li>Percentage of shares (as a % of the total</li> </ul>	39308342	36763325	38820875	39308342	38820875	38793282		
	<ul> <li>shareholding of promoter and promoter group)</li> <li>Percentage of shares (as a % of the total</li> </ul>	77.65	72.80	77.81	77.65	77.81	77.28		
	share capital of the company)	40.98	38.33	40.47	40.98	40.47	40.45		

	SEGMENT REPORTING										
	( ₹in Crore:										
Sr.		AUDITED									
No.	Particulars		Quarter Ende	d	Half Ye	Year Ended					
NU.		30.09.2011	30.06.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011				
1.	Segment Revenue										
	a. Paints	1,829.81	1,909.81	1,465.16	3,739.62	2,947.30	6,285.15				
	b. Others	61.39	62.31	45.73	123.70	94.59	191.46				
	Total	1,891.20	1,972.12	1,510.89	3,863.32	3,041.89	6,476.61				
	Less: Inter-segment revenue	31.63	36.80	28.59	68.43	58.60	110.02				
	Net sales/income from operations	1,859.57	1,935.32	1,482.30	3,794.89	2,983.29	6,366.59				
2.	Segment Results Profit/(Loss) before tax and interest from each segment.										
	a. Paints	303.26	361.11	290.88	664.37	590.64	1,144.75				
	b. Others	4.29	6.92	5.19	11.21	10.46	18.92				
	Total	307.55	368.03	296.07	675.58	601.10	1,163.67				
	Less : Interest Unallocated Expenses	(6.62)	(4.32)	(2.36)	(10.94)	(4.35)	(15.35)				
	net of unallocable income	(0.63)	(4.17)	(6.82)	(4.80)	(16.33)	(25.49)				
	Total Profit Before Tax	300.30	359.54	286.89	659.84	580.42	1,122.83				
3.	Capital Employed a. Paints	1,545.09	1,182.29	1,244.21	1,545.09	1,244.21	1,253.31				
	b. Others	64.07	45.96	44.40	64.07	44.40	47.00				

## UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30<sup>TH</sup> SEPTEMBER, 2011 (₹in Crores)

						(	n orores)
Sr.			AUDITED				
No.	Particulars		Quarter Ende	d	Half Ye	Year Ended	
1.00.		30.09.2011	30.06.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011
1.	Net Sales/Income from operations	2,250.78	2,260.37	1,810.79	4,511.15	3,641.01	7,706.24
2.	Expenditure :				-		
	a) (Increase)/Decrease in stock in trade and						
	work in progress	(163.64)		(202.97)	(247.44)	(268.43)	(148.23)
	b) Consumption of raw and packing materials	1,463.20	1,384.48		2,847.68		
	c) Purchase of traded goods	51.13	52.97	27.93	104.10		
	d) Employees' cost	128.72	130.05	108.63	258.77	-	453.99
	e) Depreciation	29.97	29.11	28.41	59.08		113.13
	f) Other expenditure	448.49			832.99		, .
	g) Total Expenditure	1,957.87	1,897.31	1,507.72	3,855.18	3,017.73	6,506.40
3.	Profit from Operations before						
	Other income and interest (1-2)	292.91	363.06	303.07	655.97	623.28	1,199.84
4.	Other income	29.24	30.53	24.90	59.77	43.31	82.63
5.	Profit before interest (3+4)	322.15	393.59	327.97	715.74	666.59	1,282.47
6.	Interest	8.83	6.51	4.56	15.34	8.78	22.23
7.	Profit before tax (5-6)	313.32	387.08	323.41	700.40	657.81	1,260.24
8.	Tax expense:						,
	a) Provision for current tax	96.28	113.78	88.98	210.06	182.62	355.50
	b) Provision for deferred tax	2.75	1.71	8.22	4.46	15.82	28.15
	c) Short/(Excess) tax provision for earlier years	(3.56)	-	1.22	(3.56)	1.26	(4.76)
9.	Net Profit (7-8)	217.85	271.59	224.99	489.44	458.11	881.35
10.	Minority interest	9.12	7.93	10.29	17.05	21.22	38.11
11.	Net Profit attributable to shareholders (9-10)	208.73	263.66	214.70	472.39	436.89	843.24
	Paid-up equity share capital						
· <del>-</del> ·	(Face value of ₹ 10/- per share)	95.92	95.92	95.92	95.92	95.92	95.92
13	Reserves excluding revaluation reserves as at		00.02	00102			
<sup>10.</sup>	Balance Sheet date of the previous accounting year						2,091.50
14	Basic and diluted Earnings Per Share (EPS) -						_,
'	(₹) (not annualised)	21.76	27.49	22.38	49.25	45.55	87.91
15	Public Shareholding	21.70	21.43	22.00	-J.2J	-0.00	07.01
	Number of shares	45205207	15120001	16027051	45205207	46027854	45740747
-		45295307		46027654 47.99		40027654	
-	Percentage of shareholding	47.22	47.35	47.99	47.22	47.99	47.66

Notes :-

( ₹in Crores)

1. The above unaudited consolidated financial results of the Company were reviewed by the Audit Committee on 20th October, 2011 and are taken on record by the Board of Directors of the Company at their meeting held on 21<sup>st</sup> October, 2011 and are being published by way of additional information.

2. Applications along with the Composite Scheme for Merger and Demerger, under Section 391 to 394 of the Companies Act, 1956 and other applicable provisions have been filed with the the Hon'ble High Court of Judicature at Bombay and the Hon'ble High Court of Judicature at Madras in Sep'11 whereby PPG India Private Limited, PPG Coatings India Private Limited (subsidiaries of PPG in India) and AP Coatings Limited (wholly owned subsidiary of the Company) will merge with APPG (existing 50:50 Joint Venture Company with PPG).

The Scheme further provides for the demerger of the Liquid Industrial Paints, Powder Coatings and Protective Coatings businesses from APPG into the second Joint Venture Company namely Asian Paints PPG Limited (new 50:50 Joint Venture Company with PPG Industries Inc., USA). The sanction of the said Composite Scheme is subject to the approval of both the High Courts and such other approvals as may be necessary.

As the "Appointed Date" of the Composite Scheme is 1st September 2011, post receipt of necessary approvals as mentioned above, the consolidated results for the period ending September 2011 will be re-grouped/re-stated accordingly and this change does not have any material impact on consolidated results.

SEGMENT REPORTING							STATEMENT OF ASSETS AND LIABILITIES					
	( ₹in Crores)					(₹in Cror						
Sr.		AUDITED							AUDITED STANDALONE		UNAUDITED CONSOLIDATED	
No.	Particulars				As at 30.09.2011	Ac at 30.00.2010	As at 30.00.2011	As at 30.09.2010				
140.		30.09.2011	30.06.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011		A3 at 30.03.2011	AS at 30.03.2010	AS at 30.03.2011	AS at 30.03.2010
1.	Segment Revenue							SHAREHOLDERS' FUNDS:				1
	a. Paints	1,829.81	1,909.81	1,465.16	3,739.62		6,285.15	(a) Share Capital	95.92	95.92	95.92	95.92
	b. Others	61.39	62.31	45.73	123.70	94.59	191.46	(b) Reserves and Surplus	2,236.81	1,763.35	2,479.53	1,950.04
	Total	1,891.20	1,972.12	1,510.89	3,863.32	3,041.89	6,476.61	DEFERRED TAX LIABILITY (NET)	80.24	62.91	90.16	72.19
	Less: Inter-segment revenue	31.63	36.80	28.59	68.43	58.60	110.02	LOAN FUNDS	58.43	63.84	225.88	235.36
	Net sales/income from operations	1,859.57	1,935.32	1,482.30	3,794.89	2,983.29	6,366.59	MINORITY INTEREST	-	-	131.79	104.50
2.	Segment Results							Total	2,471.40	1,986.02	3,023.28	2,458.01
	Profit/(Loss) before tax and interest							GOODWILL ON CONSOLIDATION	-	-	39.13	36.72
	from each segment.							FIXED ASSETS	1,153.75	1,083.46	1,400.81	1,295.11
	a. Paints	303.26	361.11	290.88	664.37	590.64		INVESTMENTS	886.72	771.38	700.25	634.94
	b. Others	4.29	6.92	5.19	11.21	10.46		CURRENT ASSETS, LOANS AND ADVANCES				1
	Total	307.55	368.03	296.07	675.58	601.10	1,163.67	(a) Interest accrued on investments	0.64	0.04	0.64	0.04
	Less : Interest	(6.62)	(4.32)	(2.36)	(10.94)	(4.35)	(15.35)	(b) Inventories	1,350.76	1,145.65	1,714.73	1,382.28
	Unallocated Expenses			()				(c) Sundry debtors	485.39	361.19	746.77	556.21
	net of unallocable income	(0.63)	(4.17)	(6.82)	(4.80)	(16.33)		(d) Cash and Bank Balances	60.04	58.45	187.78	164.72
	Total Profit Before Tax	300.30	359.54	286.89	659.84	580.42	1,122.83	(e) Other Current Assets	61.53	46.98	109.51	100.39
3.	Capital Employed							(f) Loans and Advances	321.56	185.95	325.61	219.37
	a. Paints	1,545.09	1,182.29	1,244.21	1,545.09	1,244.21	1,253.31	Less: Current Liabilities and Provisions				1
	b. Others	64.07	45.96	44.40	64.07	44.40		(a) Current Liabilities	1,752.30	1,526.65	2,083.66	1,766.55
	c. Unallocable assets less Liabilities	723.57	997.49	570.66	723.57	570.66		(b) Provisions	96.69	140.43	118.29	165.22
	Total	2,332.73	2,225.74	1,859.27	2,332.73	1,859.27	1,975.32	NET CURRENT ASSETS	430.93	131.18	883.09	491.24
Note: Others include Company's business units manufacturing Phthalic Anhydride and Pentaerythritol.							TOTAL	2,471.40	1,986.02	3,023.28	2,458.01	

## Notes:

- meeting held on 21<sup>st</sup> October. 2011
- During the quarter ended 30th September, 2011, five investor complaints were received and resolved. No investor complaints 2. were pending at the beginning of the said quarter and no complaints were lying unresolved at the end of the quarter.
- The Board of Directors have approved a payment of interim dividend of ₹ 9.50 (Rupees Nine and paise fifty only) per equity 3. share of the face value of ₹ 10 each, for the financial year ending 31<sup>st</sup> March, 2012. Record date for the purpose of payment of interim dividend is fixed as 28<sup>th</sup> October, 2011. The interim dividend will be paid on or after 1<sup>st</sup> November, 2011.
- A final dividend of ₹ 23.50 (Rupees twenty three and paise fifty only) per equity share of the face value of ₹ 10 each for the 4. financial year 2010-2011 was approved by the shareholders at the Annual General Meeting held on  $24^{
  m h}$  June, 2011 and the same was paid on 27th June, 2011.
- 5. Other income includes ₹ 15.83 crores being the dividend received from its subsidiary, Asian Paints International Limited (Mauritius) during the quarter ended 30th September, 2011.
- On 1<sup>et</sup> June, 2011 the Company's Industrial business was transferred to AP Coatings Ltd (wholly owned subsidiary of the 6. Company), for carrying on the said business till the formation of the new second joint venture with PPG Industries Inc., USA. Date : 21<sup>st</sup> October, 2011 Hence, the current year figures do not include the results of industrial business for the period 1<sup>st</sup> June, 2011 to 30<sup>th</sup> September, Place : Mumbai 2011 and the above does not have any material impact on the Company's results.
- 1. The above results were reviewed by the Audit Committee on 20<sup>th</sup> October, 2011 and approved by the Board of Directors at their 7. Asian Paints PPG Limited, the second Joint Venture between Asian Paints Limited and PPG Industries Inc USA, was incorporated in August 2011. Asian Paints PPG Limited has allotted 2,50,000 (Two lac Fifty Thousand) shares of ₹ 10/- each in favour of Asian Paints Limited and PPG Industries Securities Inc (1,25,000 shares each) at its Board Meeting held on 16<sup>th</sup> September 2011.
  - 8. The Securities Exchange Board of India (SEBI) vide its circular dated 5th October, 2011, amended Clause 41 of the listing agreement requiring listed entities to disclose figures in respect of the immediately preceding quarter as well. This change is effective from quarter ending 31<sup>st</sup> December, 2011. The Company has, however, voluntarily opted for an earlier adoption.
  - 9. The previous period figures have been regrouped wherever required.

