### **Asian Paints Limited**

Regd. Office: 6A Shantinagar,

Santacruz (East), Mumbai-400 055

website: www.asianpaints.com

email: investor.relations@asianpaints.com

# asianpaints

# AUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30<sup>™</sup> SEPTEMBER, 2012

			50 OL		LIX, 201				
	PART I					(₹i	in Crores)		
	Statement of Standalone Audited Results for the			AUD	ITED				
Sr. No.	Quarter and Six Months Ended 30 <sup>th</sup> September, 2012		Quarter Ende	d	Six Mont	Year Ended			
	50 September, 2012	30.09.2012	30.06.2012	30.09.2011	30.09.2012	30.09.2011	31.03.2012		
1.	Income from operations								
	a) Net Sales/Income from operations								
	(Net of excise duty)	2,134.44	,	,	,		7,924.70		
	b) Other operating income Total income from operations (net)	11.93 2,146.37					39.46 7,964.16		
2.	Expenses	2,140.57	2,000.00	1,047.70	4,202.22	3,774.10	7,304.10		
	a) Cost of materials consumed	1,266.90	1,313.12	1,179.25	2,580.02	2,369.49	4,722.74		
	b) Purchases of stock-in-trade	45.36	40.76	33.41	86.12	66.64	120.41		
	c) Changes in inventories of finished goods,	(42.42)	(101 76)	(101.47)	(225 40)	(105.20)	(115.07)		
	work-in-progress and stock-in-trade d) Employee benefits expense	(43.42) 97.80			,		· · /		
	e) Depreciation and amortisation expense	29.43							
	f) Other expenses	442.40		385.13	827.07	713.10			
	Total expenses	1,838.47	1,678.51	1,586.22	3,516.98	3,176.01	6,711.90		
3.	Profit from operations before other income and finance costs (1-2)	307.90	377.34	261.48	685.24	598.17	1,252.26		
4.	Other income	23.10					1,252.20		
5.	Profit from ordinary activities before	20.10	20.22	40.14	40.02	72.01	141.40		
	finance costs (3+4)	331.00	402.56	306.62	733.56	670.18	1,393.75		
6.	Finance costs	9.97							
7. °	Profit from ordinary activities before tax (5-6)								
8. 9.	Tax expense Net Profit from ordinary activities after tax	97.21	120.20	87.10	217.41	195.92	404.54		
0.	(7-8)	223.82	274.59	212.90	498.41	463.32	958.39		
10.	Paid-up equity share capital								
	(Face value of ₹ 10 per share)	95.92	95.92	95.92	95.92	95.92	95.92		
11.	Reserves excluding Revaluation Reserves as						2 204 96		
12.	at Balance Sheet date Basic and Diluted Earnings Per Share (EPS)						2,391.86		
12.	(₹) (not annualised)	23.33	28.63	22.20	51.96	48.30	99.92		
	PART II								
	Information for the Quarter and Six Months	Quarter Ended			Six Mont	Year Ended			
	Ended 30 <sup>th</sup> September, 2012								
		30.09.2012	30.06.2012	30.09.2011	30.09.2012	30.09.2011	31.03.2012		
A	PARTICULARS OF SHAREHOLDING								
1	Public shareholding - Number of shares	45 202 400	45 292 100	45,295,307	45 202 400	45 205 207	45 202 400		
	<ul> <li>Percentage of shareholding</li> </ul>	45,283,100	45,263,100 47.21						
2	Promoters and Promoter Group		47.21	-11.22		47.22			
	Shareholding								
	a) Pledged/Encumbered		0 500 000						
	- Number of shares - Percentage of shares (as a % of the total	9,553,002	9,503,002	11,316,130	9,553,002	11,316,130	10,891,879		
	shareholding of promoter and promoter								
	group)	18.87	18.77	22.35	18.87	22.35	21.51		
	- Percentage of shares (as a % of the total								
	share capital of the company)	9.96	9.91	11.80	9.96	11.80	11.36		
	b) Non-encumbered - Number of shares	41 092 677	11 122 677	39,308,342	41 092 677	30 300 340	30 744 000		
	- Number of shares - Percentage of shares (as a % of the total	41,003,077	41,133,077	39,308,342	41,003,077	39,308,342	39,744,800		
	shareholding of promoter and promoter								
	group)	81.13	81.23	77.65	81.13	77.65	78.49		
	- Percentage of shares (as a % of the total	40.00	10.00	10.00	40.0-	10.00			
L 1	share capital of the company)	42.83	42.88	40.98	42.83	40.98	41.43		

	Particulars	Quarter Ended 30.09.2012		
В	INVESTOR COMPLAINTS			
	Pending at the beginning of the quarter	NIL		
	Received during the quarter	5		
	Disposed of during the quarter	5		
L	Remaining unresolved at the end of the quarter	NIL		

# UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30<sup>™</sup> SEPTEMBER, 2012

		(₹in Crores)							
			AUDITED						
Sr. No.	Particulars		Quarter Endeo	i	Six Mont	Year Ended			
		30.09.2012	30.06.2012	30.09.2011	30.09.2012	30.09.2011	31.03.2012		
1.	<b>Income from operations</b> a) Net Sales/Income from operations								
	(Net of excise duty) (Refer note 2 below)	2.615.95	2.539.25	2.244.70	5,155.20	4,501.80	9,598.33		
	b) Other operating income	20.49	8.69		-,				
	Total income from operations (net)	2,636.44	2,547.94						
2.		_,	2,011.01	2,200.00	0,10100	1,022.000	0,000.00		
	a) Cost of materials consumed	1,558.76	1,622.73	1,463.36	3,181.49	2,849.19	5,720.53		
	b) Purchases of Stock-in-trade	65.70	60.71		126.41	104.10	229.42		
	c) Changes in inventories of finished goods,								
	work in progress and stock-in-trade	(53.03)	(199.60)	(163.80)	(252.63)	(248.95)	(172.95)		
	d) Employee benefits expense	151.75	158.55				525.97		
	e) Depreciation and amortisation expense	35.73	33.41	29.97	69.14	59.08	121.13		
	f) Other expenses	531.61	459.00	448.79	990.61	833.59			
	Total Expenses	2,290.52	2,134.80	1,958.17	4,425.32	3,855.78	8,244.60		
3.									
	and finance costs (1-2)	345.92	413.14				1,387.64		
4.	Other income	21.74	23.94	23.19	45.68	48.54	107.41		
5.	Profit from ordinary activities before								
	finance costs (3+4)	367.66							
6.	Finance costs	12.16	10.87	8.83	23.03	15.34	40.97		
7.	· · · · · · · · · · · · · · · · · · ·		100.01	0.40.00					
_	tax (5-6)	355.50	426.21	313.02			1,454.08		
8.	Tax expense	104.10	127.27	95.17	231.37	210.36	433.50		
9.	Net Profit from ordinary activities after	054.40	000.04	017.05	550.04	400.44	1 000 50		
10	tax (7-8)	251.40	298.94				1,020.58		
10. 11.		12.24	10.56	9.12	22.80	17.05	31.85		
11.	Net Profit after taxes and minority	239.16	288.38	208.73	527.54	472.39	988.73		
12.	interest (9-10) Paid-up equity share capital	239.10	200.30	208.73	527.54	472.39	900.73		
12.	(Face value of ₹ 10 per share)	95.92	95.92	95.92	95.92	95.92	95.92		
12	Reserves excluding Revaluation Reserves	95.92	95.92	95.92	95.92	95.92	95.92		
13.	as at Balance Sheet date						2,652.58		
14	Basic and diluted Earnings Per Share (EPS)						2,052.58		
14.	(₹) (not annualised)	24.93	30.06	21.76	55.00	49.25	103.08		
	(t) (not annualised)	24.93	30.00	21.70	55.00	49.20	103.00		

Notes

1. The above unaudited consolidated financial results of the Company were reviewed by the Audit Committee on 23rd October, 2012 and are taken on record by the Board of Directors of the Company at their meeting held on 25th October, 2012 and are being published by way of additional information.

2. A Composite Scheme of Restructuring ("the Scheme") filed with the Hon'ble High Court of Judicature at Bombay, in February 2012, was approved on 6th July, 2012, and the "Appointed Date" under the Scheme had been fixed as 1st April, 2012. As per the Scheme AP Coatings Limited (wholly owned subsidiary of the Company) and PPG Coatings India Private Limited (a subsidiary of PPG Industries Securities Inc. (PPG) in India) have merged with PPG Asian Paints Private Limited (formerly known as Asian PPG Industries Limited) (first Joint Venture between Asian Paints Limited and PPG). Further, the Scheme provides for the demerger of the Liquid Industrial Paints, Powder Coatings and Protective Coatings businesses from PPG Asian Paints Private Limited into Asian Paints PPG Private Limited (formerly known as Asian Paints PPG Limited) (second Joint Venture Company between Asian Paints Limited and PPG, incorporated in August 2011). Pending the Scheme becoming effective, AP Coatings Limited was considered as wholly owned subsidiary of the

Company in the unaudited consolidated financial results for the quarter ended 30<sup>th</sup> June, 2012.

The effect of the Scheme has been considered in full in the unaudited consolidated results for the quarter ended 30<sup>th</sup> September, 2012. As a result, the Consolidated Net sales/Income from operations is lower by ₹ 18 crores and Profit after Tax before Minority Interest is higher by ₹1 crore for the quarter ended 30<sup>th</sup> September, 2012.

For the purpose of above unaudited consolidated financial results, financial results of both the Joint Ventures for the half year ended 30th September, 2012 have been accounted in accordance with the provisions of Accounting Standard 27-Financial Reporting of Interests in Joint Ventures.

Reserves and Surplus in the unaudited consolidated Statement of Assets and Liabilities includes ₹ 38 crores of Capital Reserve arising on account of aforesaid restructuring. In view of the implementation of the scheme with effect from 1<sup>st</sup> April, 2012, the results for the quarter and six months

ended 30<sup>th</sup> September, 2012 are not comparable with those of the corresponding previous periods.

В	INVESTOR COMPLAINTS Pending at the beginning of the quarter	NIL				Ν	IIL	STATEMENT OF ASSETS AND LIABILITIES				
	Received during the quarter					5			STAND	ALONE	CONSOL	(₹in Crores)
	Disposed of during the quarter											
	Remaining unresolved at the end of the quarter					Ν	IIL	Particulars	AUDITED		UNAUDITED	AUDITED
E									As at 30.09.2012	As at 31.03.2012	As at 30.09.2012	As at 31.03.2012
						A EQUITY AND LIABILITIES						
	SEGM	ENT RE	PORTI	NG				1 Shareholders' Funds		05.00	05.00	05.00
						(₹i	n Crores)	<ul> <li>a) Share Capital</li> <li>b) Reserves and Surplus</li> </ul>	95.92 2,784.36	95.92 2391.86	95.92 3.116.20	95.92 2,652.58
		1		AUD				Sub Total - Shareholders' Funds	2,880.28	2487.78	3,212.12	2,748.50
Sr.				AUD				2 Minority interest	-	-	152.08	136.69
No.	Particulars		Quarter Ended Six Mont		nths Ended Year Ended		3 Non - current liabilities					
		30.00.2012	30.06.2012	20.00.2011	30.09.2012	20 00 2011	31 03 2012	a) Long-term borrowings	46.57	52.64	49.96	55.85
	Sammant Bayanya	30.03.2012	30.00.2012	30.03.2011	30.03.2012	30.03.2011	51.05.2012	<ul><li>b) Deferred tax liabilities (net)</li><li>c) Other long-term liabilities</li></ul>	106.42 4.16	80.75 3.62	118.06 17.88	92.83 13.47
'·	Segment Revenue a. Paints	2,127.33	2,035.02	1,829.81	4,162.35	3,739.62	7.886.01	d) Long-term provisions	68.98	65.16	83.31	78.35
	b. Others	65.22	72.30				257.86	Sub Total - Non-current liabilities	226.13	202.17	269.21	240.50
	Total	2,192.55	2.107.32	1,891.20	4,299.87	3.863.32	8.143.87	4 Current liabilities				
		,	,	,	,	-,	-,	a) Short-term borrowings	10.18	110.51	197.79	280.00
	Less : Inter-segment revenue	34.96	42.55			68.43	138.26	b) Trade payables	1,392.47	1069.06	1,638.27	1,296.83
	Net sales/income from operations	2,157.59	2,064.77	1,859.57	4,222.36	3,794.89	8,005.61	c) Other current liabilities	1,084.05	755.44	1,195.62 64.97	827.14
2.	Segment Results							d) Short-term provisions Sub Total - Current liabilities	43.63 2,530.33	355.07 2290.08	3,096.65	366.55 2,770.52
	Profit/(Loss) before tax and interest							TOTAL - EQUITY AND LIABILITIES	5,636.74	4,980.03	6,730.06	5,896.21
	from each segment.							B ASSETS	3,030.74	4,000.00	0,700.00	0,000.21
	a. Paints b. Others	329.24 8.06	415.18 7.34			664.37 11.21	1,384.79 23.84	1 Non-current assets				
			_					a) Fixed assets	2,048.47	1,611.88	2,340.11	1,876.11
	Total	337.30	422.52	307.55	759.82	675.58	1,408.63	b) Goodwill on consolidation	· -	-	41.70	41.52
	Less : Finance Costs	9.97	7.77	6.62	17.74	10.94	30.82	c) Non-current investments	274.39	279.22	66.33	69.72
	Unallocated Expenses							<ul> <li>d) Long-term loans and advances</li> <li>e) Other non-current assets</li> </ul>	353.64	311.34	388.91 16.30	327.28 21.71
	net of unallocable income	6.30	19.96	0.93	26.26	5.40	14.88	Sub Total - Non-current assets	2.676.50	- 2,202.44	2.853.35	21.71 2,336.34
	Total Profit Before Tax	321.03	394.79	300.00	715.82	659.24	1,362.93	2 Current assets	2,070.00	2,202.77	2,000.00	2,000.04
2	Capital Employed						,	a) Current investments	281.24	263.00	329.85	285.02
3.	Capital Employed a. Paints	2,340.99	2,161.34	1,545.09	2,340.99	1,545.09	1.904.84	b) Inventories	1,460.67	1,264.42	1,800.49	1,598.89
	b. Others	67.94	47.66	64.07	67.94	64.07	51.53	c) Trade receivables	615.75	500.24	931.34	781.25
	c. Unallocable assets less Liabilities	471.35	553.37			723.57	531.41	<ul> <li>d) Cash and cash equivalents</li> <li>e) Short-term loans and advances</li> </ul>	181.73 298.87	500.97 153.69	334.11 350.12	624.31 186.18
	Total	2,880.28	2,762.37	2,332.73	2,880.28	2,332.73	2,487.78	<ul><li>e) Short-term loans and advances</li><li>f) Other current assets</li></ul>	121.98	95.27	130.80	84.22
$\vdash$							2,407.70	Sub Total - Current assets	2,960.24	2,777.59	3,876.71	3,559.87
	Note : Others include Company's business units manufacturing Phthalic Anhydride and Pentaerythritol.					TOTAL - ASSETS	5,636.74	4,980.03	6,730.06	5,896.21		

### Notes:

- 1. The above results were reviewed by the Audit Committee on 23<sup>rd</sup> October, 2012 and approved by the Board of Directors at their 5. In accordance with the Scheme, the Company has been allotted 1,23,59,500 equity shares of PPG Asian Paints Private meeting held on 25<sup>th</sup> October, 2012.
- 2. The Board of Directors have approved a payment of interim dividend of ₹ 9.50 (Rupees nine and paise fifty only) per equity share of face value of ₹ 10 each for the financial year ending 31<sup>st</sup> March, 2013. Record date for the purpose of payment of interim dividend is fixed as 30<sup>th</sup> October, 2012. The interim dividend will be paid on or after 2<sup>nd</sup> November, 2012.
- 3. A final dividend of ₹ 30.50 (Rupees thirty and paise fifty only) per equity share of the face value of ₹ 10 each for the financial year 2011-2012 was approved by the shareholders at the Annual General Meeting held on 25th June, 2012 and the same was paid on 26<sup>th</sup> June, 2012.
- 4. A Composite Scheme of Restructuring ("the Scheme") filed with the Hon'ble High Court of Judicature at Bombay, in February, 2012 was approved on 6th July, 2012 and the "Appointed Date" under the Scheme had been fixed as 1st April, 2012. As per the Scheme, AP Coatings Limited (wholly owned subsidiary of the Company) and PPG Coatings India Private Limited (a subsidiary of PPG Industries Securities Inc. (PPG) in India) have merged with PPG Asian Paints Private Limited (formerly known as Asian PPG Industries Limited) (first Joint Venture between Asian Paints Limited and PPG). Further, the Scheme provides for the demerger of the Liquid Industrial Paints, Powder Coatings and Protective Coatings businesses from PPG Asian Paints Private Limited into Asian Paints PPG Private Limited (formerly known as Asian Paints PPG Limited) (second Joint Venture Company between Asian Paints Limited and PPG, incorporated in August, 2011).

Limited of face value ₹ 10 each and 44,97,417 equity shares of Asian Paints PPG Private Limited of face value ₹ 10 each. The total investment cost of erstwhile AP Coatings Limited and PPG Asian Paints Private Limited has been apportioned between PPG Asian Paints Private Limited and Asian Paints PPG Private Limited on the basis of net worth of businesses on demerger mentioned above.

- 6. Other income for the quarter ended 30<sup>th</sup> September, 2011 included ₹ 15.83 crores being the dividend received from its subsidiary, Asian Paints International Limited (Mauritius).
- 7. The previous period figures have been regrouped wherever required.

FOR AND ON BEHALF OF THE BOARD sd/-K.B.S.ANAND **MANAGING DIRECTOR & CEO** 

Date : 25<sup>th</sup> October, 2012 Place : Mumbai